



# THE 50 BEST COMPANIES TO SELL FOR

# SellingPower

SOLUTIONS FOR SALES MANAGEMENT

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RANK	COMPANY	COMPENSATION PACKAGE	TRAINING	CAREER MOBILITY	TOTAL POINTS
1	Verizon Information Services	45	14	18	77
2	Expeditors International of Washington	43	16	17	76
3	United Parcel Service	43	16	15	74
4	Marriott International	43	14	17	74
5	Metrocall	43	14	17	74
6	Motion Industries	44	14	16	74
7	ABF Freight System	43	14	17	73
8	Hughes Supply	43	14	16	73
9	Lawson Products	43	14	17	73
10	Yellow Book Pages	43	14	16	73
11	C.H. Robinson Worldwide	43	14	17	72
12	IKON Office Solutions	42	14	16	72
13	Worldwide	42	14	16	72
14	Worldwide	42	14	16	72
15	Northwest Mutual	42	14	16	72
16	S	42	14	16	72
17	and Holding	41	14	16	71
18	Clear Channel Communications	41	14	16	71
19	ICT Group	41	14	16	71
20	UniFirst	41	14	16	71
21	CDW	40	14	16	70
22	Graybar Electric	40	14	16	70
23	Insight Enterprises	41	14	15	70
24	Arch Wireless	40	14	15	69
25	Electronic Data Systems	38	14	16	68

There are thousands of Service Sales Organizations...only a handful get to be called THE BEST.



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